RATIONALE

Students considering further study in higher education programs require an academic background that demonstrates a knowledge base and acquisition of skills, usually organised around a selection of discipline-based subjects. The course, FDN7451 - Foundation Business Studies, fits within the business-oriented selection of discipline-based subjects that make up Part 1 of the Foundation Studies Program.

SYNOPSIS

This course is designed to provide International Students with a sound understanding of the business fundamentals as they apply within the Australian regulatory and international business environment. Satisfactory completion of the course will provide students with the necessary competencies for entry into the Bachelor of Commerce degree programs. Students will also develop and practise language and problem solving skills in English so that they can build upon their existing knowledge and express themselves adequately in the business context.

OBJECTIVES

On successful completion of this course students will be able to:

1. describe the nature of business and its role in society;
2. identify and describe the types of business structures and functions;
3. understand and explain the interrelationships between internal and external factors and their impact on business;
4. identify the responsibilities of business;
5. recognise and describe the process in establishing a business;
6. discuss the relationship between business planning and successful business operations;
7. assess the importance of the roles of the key business functions in operating a business;
8. identify the interdependence of the major functional areas of business;
9. apply mathematical ideas and techniques appropriately in business contexts;
10. understand and report on the issues related to establishing and running a business;
11. develop and evaluate a detailed business report.

**TOPICS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Weighting (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. The Nature of Business</td>
<td>25.00</td>
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<tr>
<td>2. Establishing a Business</td>
<td>10.00</td>
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<tr>
<td>3. Planning in Business</td>
<td>25.00</td>
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<tr>
<td>4. Key Business Functions</td>
<td>30.00</td>
</tr>
<tr>
<td>5. The Business Plan</td>
<td>10.00</td>
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</tbody>
</table>

**TEXT and MATERIALS required to be PURCHASED or ACCESSED**

ALL textbooks and materials are available for purchase from USQ BOOKSHOP (unless otherwise stated). Orders may be placed via secure internet, free fax 1800642453, phone 07 46312742 (within Australia), or mail. Overseas students should fax +61 7 46311743, or phone +61 7 46312742. For costs, further details, and internet ordering, use the 'Textbook Search' facility at http://bookshop.usq.edu.au click 'Semester', then enter your 'Course Code' (no spaces).

FDN7451 Study package available from USQ bookshop.


**REFERENCE MATERIALS**

Reference materials are materials that, if accessed by students, may improve their knowledge and understanding of the material in the course and enrich their learning experience.

**STUDENT WORKLOAD REQUIREMENTS**

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>HOURS</th>
</tr>
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<tbody>
<tr>
<td>Directed Study</td>
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<tr>
<td>Private Study</td>
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<tr>
<td>Test</td>
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### ASSESSMENT DETAILS

<table>
<thead>
<tr>
<th>Description</th>
<th>Marks out of</th>
<th>Wtg(%)</th>
<th>Due date</th>
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<tbody>
<tr>
<td>ASSIGNMENT 1</td>
<td>40.00</td>
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<td>30 Mar 2007</td>
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<tr>
<td>ASSIGNMENT 2</td>
<td>30.00</td>
<td>15.00</td>
<td>27 Apr 2007</td>
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<tr>
<td>PROGRESS TEST</td>
<td>20.00</td>
<td>10.00</td>
<td>30 Apr 2007</td>
</tr>
<tr>
<td>ORAL PARTICIPATION</td>
<td>10.00</td>
<td>5.00</td>
<td>08 Jun 2007</td>
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<tr>
<td>FINAL TEST</td>
<td>100.00</td>
<td>50.00</td>
<td>15 Jun 2007</td>
</tr>
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</table>

**NOTES**

1. The Progress Test should be scheduled as an in-class test at the beginning of week 8 in the program.
2. Oral Participation assesses each student's skill development in contributing to in-class activities throughout the semester. A final mark is assigned at the end of the teaching period - week 13.
3. The Final Test will be conducted in the end-of-semester test period.

### IMPORTANT ASSESSMENT INFORMATION

1. **Attendance requirements:**
   Students are required to attend at least 80% of the scheduled class sessions and ensure their attendance is registered with the staff member in charge of the activity. It is the students' responsibility to access information regarding course-related activities and administration.

2. **Requirements for students to complete each assessment item satisfactorily:**
   To satisfactorily complete an assessment item a student must achieve at least 50% of the marks. Students do not have to satisfactorily complete each assessment item to be awarded a passing grade in this course. Refer to Statement 4 below for the requirements to receive a passing grade in this course. All assignment items must be received prior to the start of the Final Test period for the semester in which the course is offered. Students may be required to resubmit an assignment that is unsatisfactory.

3. **Penalties for late submission of required work:**
   If students submit assignments after the due date without an approved extension then a penalty of 5% of the total marks available for the assignments may apply for each day late.

4. **Requirements for student to be awarded a passing grade in the course:**
   To be assured of receiving a passing grade, a student must complete all of the summative assessment items, achieve at least 50% in the Final Test and at least 50% of the total weighted marks available for the course. Students who do not qualify for a passing grade may, at the discretion of the Examiner, be awarded a Supplementary Test and/or assigned additional work to demonstrate to the Examiner that they have achieved the required standard. It is expected that such students will have gained at least 40% of the total marks available for the course.

5. **Method used to combine assessment results to attain final grade:**
   The final grades for students will be assigned on the basis of the weighted aggregate of the marks obtained for each of the summative assessment items in the course.
6 Examination information:
   Final Test information: The final test in this course is a Restricted Test. In a Restricted Test, candidates are allowed access to specific materials during the test. The only materials that candidates may use in the restricted test for this course are: writing materials (non-electronic and free from material which could give the student an unfair advantage in the test); calculators which cannot hold textual information (students must indicate on their examination paper the make and model of any calculator(s) they use during the test; English translation dictionaries (but not technical dictionaries); Formula sheets;

7 Examination period when Deferred/Supplementary examinations will be held:
   Any Deferred or Supplementary tests for this course will be held within four weeks following the test period by arrangement with the examiner.

8 University Regulations:
   Students should read USQ Regulations 5.1 Definitions, 5.6. Assessment, and 5.10 Academic Misconduct for further information and to avoid actions which might contravene University Regulations. These regulations can be found at the URL http://www.usq.edu.au/corporateservices/calendar/part5.htm or in the current USQ Handbook.

ASSESSMENT NOTES

1 Students must retain a copy of each item submitted for assessment during the course of study. This must be produced within 24 hours if required by the Examiner. In accordance with the University's Assignment Extension Policy (Regulation 5.6.1), the examiner of a course may grant an extension of the due date of an assignment in extenuating circumstances.